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Key Appointments




ACC
PREVENTION CARE RECOVERY
Te Kāwhirianga Awhina Hanga Whaka

Transformation Commercial Manager

— Wellington

Following our recently announced ACC Transformation Programme, we are now looking for a commercial/vendor management professional to lead and manage our commercial engagement and contracts within the Programme. You'll be a dynamic and experienced professional who will assist in delivering leadership and direction through contract negotiation and supplier management across the Programme.

About the role:
This position will work closely with the Programme Director and the Leadership Team to ensure successful commercial management across the Programme.

Other key accountabilities will include:

- Leading the negotiation, maintaining oversight and management of contracts within our Transformation Programme
- Supporting the development and execution of the Programme procurement strategy
- Ensuring successful governance and engagement with third party suppliers and key stakeholders
- Developing an integrated view of the commercial relationship with our third party suppliers across the Programme
- Managing and mitigating risks and issues to ensure contract deliverables are met.

What we're looking for:

As this is a new role, we're really looking for a confident, experienced commercial manager with a proven track record of successfully managing complex commercial negotiations and contracts, ideally from a professional services consulting environment. You will also have exceptional stakeholder engagement and relationship management skills, giving you the ability to work with our third party providers and people at all levels across the business, to successfully deliver commercially sound outcomes. Finally, it goes without saying, you will be a self starter and will have a sound technical grounding in vendor management strategies and contract management methodologies.

How to Apply

If you're looking for an opportunity to make a difference and grow in a new dynamic environment, please apply via our careers site using the job code 12316DOM.

For any queries contact Kate Finnerty on kate.finnerty@acc.co.nz

For more information and to apply go to careers.acc.co.nz

STRATEGIC COMMUNICATIONS & ENGAGEMENT MANAGER - DUNEDIN

Are you up for the challenge?

You will lead the Council's internal and external communications. Your challenge is to maximise the contribution that strategic communications can make to achieve the Otago Regional Council's vision of positive engagement with our community.


You will be expected to build communications and leadership capability, and provide high quality strategic communications advice. You will be focused on understanding the needs of stakeholders and delivering value to them. Experience at senior level in all areas of the communications discipline is required, as is a tertiary qualification in public relations, communications or a related field. Preferably, you will have established networks with the local government sector and with other key groups.

Otago Regional Council For further information and application details visit www.orc.govt.nz job vacancies. Applications close on Monday 18 April 2016.

www.orc.govt.nz

"The first two letters of the word goal are GO"

S.P. SAUSAN



Matching talent to tech

Summer of Tech's Ruth McDavitt has a long history of launching IT careers.

BEING passionate about work is one thing; being so passionate that you'll do a job for six years on a voluntary basis is a totally different level of commitment.

Ruth McDavitt, CEO of Summer of Tech has that level of dedication. The not-for-profit organisation brings IT companies and tertiary students looking for internships together and while she's been on the payroll for just over a year and is the first permanent employee, she's worked unpaid since 2009.

"To be fair, I did have a day job," she says. "I was working for the previous four years at Trade and Enterprise helping businesses grow internationally - I did Summer of Tech on evenings and weekends. And I'd been in the central/local government business support space for about 10 years prior."

Summer of Tech celebrates its tenth year of operation this year. It's mainly an internship programme connecting businesses - predominantly in the IT sector - and tertiary students, and providing the latter with paid summer employment. For McDavitt it's a win/win.

"I love the way it helps people. It helps businesses find fresh talent and it helps students bridge between study and work," she says. Summer of Tech has become well known as a good source of industry talent.

"There's quite a bit of word of mouth, and we work with Grow Wellington and industry groups like the Tech Industry association and the ITTP. And we've got some really awesome supporters who've been with us for the ten years, like Xero, Tradem and Powershop - some of the pretty big employers of developers in Wellington - and they support us through sponsoring as well."

It all adds up to a programme that's been enthusiastically received on both sides, with around 1400 students attending events last year and 145 finding summer jobs. They then help spread the word.



Ruth McDavitt from Summer of Tech says many of Wellington's IT firms provide paid intern positions for the students SoT has on its books.

Photo: JOHN NICHOLSON/FAIRFAX NZ

my ignorance and nobody seems to care!

"But I really would like to learn how to code... coding is the language that a lot of the people around me speak and I don't."

But she says the image of geeks locking themselves away in front of a screen doesn't fit the reality. "I think in the tech world everyone thinks it all happens online, but off line in person is really valuable in those face to face relationships," she says.

"And I love that about Wellington, in that we do have a very close business community - everyone's out there to help each other."

Just how close-knit was shown in last year's Gold Awards, where Summer of Tech was a finalist in the Emerging category.

"Paper Kite won that category and have been part of the Summer of Tech community - they have three of our interns this year," McDavitt says proudly.

"The Creative winner was Pukeko Pictures - they've had interns. All the finalists in the cyber gold category have had interns through our programme and have been supporters of SoT. And the supreme winner - Datacom - is one of our sponsors."

"It's Wellington, everyone's connected!"

Having got her dream job, McDavitt sees herself staying put for a while.

"Personally I don't have a career path, not one that's linear," she says.

"I would love to see Summer of Tech become a national programme connecting growing tech companies with the talent we've got growing on our doorstep. I think being part of that solution would be really great."

"I think the world's going to be completely different in ten years, in terms of technology and how we do things - I can't imagine what it's going to be like but I can't wait to find out."

"I call it our student army of champions. They're the ones who've just completed a summer job at the end of their first or second year at uni and they'll go back and they'll tell all their mates - who might have been sitting on the beach or working in hospitality over the summer - about the great experience they've had working in their career-related field earning proper money."

And it is proper money, McDavitt says.

"There was a bit of a debate flaring in the media just before Christmas about unpaid internships and a lot of people were up in arms about it," she says. "That was great for us, for all ours are paid, and at a living wage as well."

"We often find that if they're not paid, they're not given real meaningful work, and it's not a good experience, for anyone."

McDavitt has noticed a change over the past few years - where

employers would once seek interns from the technology field, more and more are chasing undergraduates in other faculties.

"A lot of the tech companies looking to hire business analysts and people to look at their customers' and users experience - they're asking me to reach into the arts faculties - linguistics, psychology and marketing."

"There's a much broader range of demands today, and it's the soft skills they hire for, not actually the technical skills."

An arts graduate herself, McDavitt came late to the technological world.

"I went to Vic and I've got an extremely useless degree in English literature," she laughs.

"It was lots of fun and taught me about communication and how to write, and then I did the OE in Europe and had a lot of bits and piecy jobs."

She might have following a more scientific path, she says, but for an

exchange scholarship at high school.

"I went to the States, and the maths curriculum at the school I went to was quite behind NZ's so I pretty much stopped maths at 6th form level. It really impacted - I think I would have taken a different path if I'd been able to continue with maths."

McDavitt says the people and business side of the tech industry is her "happy place".



"I've been quite active in Wellington in the start-up and tech community for a while now, and it's been a great way to be connected with the movers and shakers around town."

Not being technical herself hasn't been a barrier.

"I work on the people side of technology and I enjoy it, but it would be nice to know about the technology side as well," she says.

"I can run events and I can bluff my way through some technical conversations and then I just admit

Key Appointments

Regional Manager

National Organisation
Creating a World Strong with Children

We work to transform the lives of children and young people. The daily focus of our work is to protect children from further trauma, support their recovery and enhance their wellbeing.

We are seeking an exceptional leader to manage services in the Central Region. The role involves working with a range of professionals, providing clinical leadership, and facilitating standards of practice that support the delivery of lasting child and family outcomes.

You will have a demonstrated ability to lead vision, values, and practice excellence. You will also need experience in collaboration, bi-cultural practice and building strong working relationships with external partners. Financial and property management skills are also required.


You will work closely with the Chief Executive and Kaumatua, manage a small team of direct reports and be an integral part of the National Leadership Team. You will need to be eligible for registration with the Social Work Registration Board or have the ability to work towards achieving this.

standforchildren.org.nz

To apply for this job go to: <http://standforchildrenjobs.co.nz> & enter ref code: 2690567.
Applications close 01 April 2016

Key Appointments

EXPRESSION OF INTEREST FOR THE APPOINTMENT OF DIRECTORS



Three Year Term - Renewable

Electra Limited is the consumer-owned power line company, distributing electricity to over 43,000 homes and businesses from Paekakariki in the South to Foxton and Tokomaru in the North. With an asset value of more than \$200 million, the company has to keep abreast of industry developments and changes and manage cost effectively. The consumer's representatives are Electra Trust who have direct responsibility under the Trust Deed to appoint the Directors of the company, with up to two appointments by May 2016.

Incoming Directors must have an intimate knowledge of the changing electricity market, coupled with an insight into future trends enabling them to recognise new business opportunities. The appointees must bring to the table an entrepreneurial approach and a strong appreciation of governance and business best practice. A consultative and communicative approach are also key determinants in an organisation moving to a higher strategic level.

Preference will be given to candidates who reside in the lower half of the North Island.

Applications close: 5pm Monday, 4 April 2016
Applications to: Nikki Walshaw at mcla@mclaren.co.nz

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Trades & Services Vacancies



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Contact Felicity Mortimer or Katrina Ansford for Construction and Engineering and Tamee Waters for Electrical and Plumbing.
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hays.net.nz

Applications close: 5pm Monday, 4 April 2016
Applications to: Nikki Walshaw at mcla@mclaren.co.nz

P | 04 499 1069
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MARVA COLLINS

