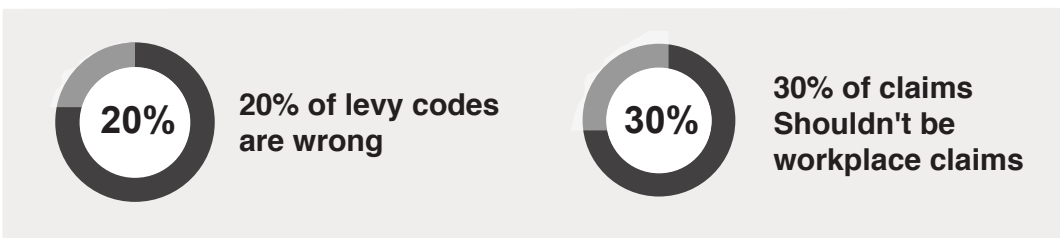


ACC Benchmarking - Industry Average

A NZ first! The ACC Benchmarking scheme was created to help industry association and employers to benchmark their business. We will be updating the benchmark every year in November on the back of ACC sending out all their employer ACC invoices. We look after over 2,000 ACC accounts so have access to a very sizable data population.

ACC Benchmarking Target

THE ACC BENCHMARK SCHEME TARGETS RISKIER INDUSTRIES LIKE TRADES, FORESTRY, TRANSPORT, MANUFACTURING ETC. THE BENCHMARK APPLIES TO ANY ENTITY THAT EMPLOYS STAFF REGARDLESS OF SIZE.



Annual Update

We will update the ACC benchmark every year in November on the back of ACC sending out all their employer invoices. Our aim is to increase the number of employers in our database so we have even more robust data to work with.

Problem Definition

- \$984k** industry average wage bill
- \$15.5k** industry average ACC bill
- \$1b** collected by ACC from employers
- 41%** our average ACC saving in 2015
- 38%** our average ACC saving in 2016
- 90%** of businesses will take up our recommendations

ACC Benchmark point of difference

- Reduce your ACC bill
- Improve your tendering opportunities
- Manage your workplace claims better
- Receive a comprehensive report
- Success fee based - we do all the work

The Benchmark - Summary



As you will see from the above we have summarised the highest, lowest and average markers for your industry. This is just a snapshot. The full benchmark has further areas we look at. Where does your business sit?

Benchmark my Business

Receive a comprehensive report that shows you:

- Where your business sits
- What you can do to improve your benchmark
- What you can save on your ACC levies
- Other useful information

Find out why over 2,000 business have had an ACC review done. We work on success fee so the review does not cost you anything. It is our job to put the savings in place through our ACC Agency status. This is how we earn our keep. We charge a one-off 40% on the saving we create.

How it works - in 3 steps:

We simply need 10 minutes of your time, and we'll do the rest!

- Complete an ACC Authority and questionnaire
 - We lodge the Authority with ACC to get access to your invoices.
 - We Benchmark your business.
- You make the savings.